Instructor: Anna Lou Abatayo  
Dates: Fall Semester 2016, October 17 – October 22  
Email: ala@ifro.ku.dk

Course Description

This course aims to introduce experimental and behavioral economics and its various applications in economics, psychology and business. Students are expected to write group research proposals, present these proposals on the last day of class and submit them two weeks after the class has ended. To provide students with first-hand experience on how experiments are conducted, we will be conducting experiments in the classroom. Students are required to have intermediate microeconomics and basic game theory background.

Learning Outcomes

At the end of this course, students should become familiar with the most important contributions to experimental and behavioral economics, to critically assess the importance of these findings for the understanding of economic behavior and evaluate the strengths and weaknesses of applying experimental and behavioral methods in research, and demonstrate understanding and apply basic principles of experimental design, conduct and analysis.

Schedule and Reading List

+Survey  
*Required reading  
**Presentation

October 17 & 18: Introduction


**October 18: Experimental Methodology**

*Running Lab Experiments*

*Presentation of Goeree and Holt (2001)*


**October 19: Culture and Gender**

*Deadline: Minimum Effort Homework*


October 20: Social Dilemmas


October 21: Nudging

Deadline: Social Dilemma Homework


October 22: Presentation of Research Topics
Final research papers are due on November 05, 2016.

**Academic Honesty**

All work that students complete as part of this course must be their own. Students are strongly encouraged to work together and consult one another for the homework, but their submission must be their own. Proper citations are required for research papers. Do not plagiarize someone else’s work.

**Grading System**

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<td>Class Participation</td>
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<tr>
<td>Individual Presentation</td>
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<td>Homework</td>
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<td>Group Project Presentation</td>
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<td>Research Project Final Paper</td>
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<td><strong>BONUS</strong></td>
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